

National Headquarters 1727 KING STREET, SUITE 400 ALEXANDRIA, VA 22314-2753 (703) 836-9660

December 22, 2020

## **UPDATED: Board Memo 092-2020: USPS Responds to NAPS' Reconsideration Request - Increase EAS Salary Levels**

Executive Board,

Attached, please find a December 22, 2020 correspondence from USPS responding to NAPS' December 18, 2020 request (also attached) for reconsideration of the Postal Service's 1% increase in the EAS Maximum Salary level. The USPS has decided to continue with the 1% increase. Please share the attachments with your membership.

Thank you and be safe.

NAPS Headquarters

LABOR RELATIONS



December 22, 2020

Mr. Brian J. Wagner President National Association of Postal Supervisors 1727 King Street, Suite 400 Alexandria, VA 22314-2753

Dear Brian:

The Postal Service has reviewed your December 18 response to the Postal Service's December 17 decision to provide an increase to the salary ranges of the Executive and Administrative Schedule (EAS). Specifically, the Postal Service had decided to apply a one percent increase to the salary range maximums and increase the salary range minimums by the respective dollar increase to those maximums of each range.

Among your response was a request for the Postal Service to reconsider its decision and apply an increase to the salary ranges greater than one percent but less than two percent. The Postal Service has considered your December 18 request, pursuant to Title 39 § 1004, and decided to continue with the one percent increase of the EAS salary schedule for the reasons provided in the December 17 decision.

Sincerely

Bruce Á. Nicholson Manager Labor Relations Policy Administration

475 L'ENFANT PLAZA SW WASHINGTON DC 20260-4101 WWW.USPS.COM



National Headquarters 1727 KING STREET, SUITE 400 ALEXANDRIA, VA 22314-2753 (703) 836-9660

December 19, 2020

## Board Memo 092-2020: USPS Increases EAS Salary Levels/NAPS Responds

Executive Board:

Attached, please find correspondences between USPS Headquarters and NAPS regarding the USPS proposal to modify the Executive and Administrative (EAS) Salary Schedule effective January 2, 2021. Per Title 39, NAPS responded with a recommendation to have the maximum EAS salary levels increased by 2%. The USPS responded to maintain the proposed 1% increase. NAPS followed up with another letter dated December 18, 2020, clarifying our initial recommendation and requesting USPS HQ reconsider their decision and consider NAPS' modified % level increase recommendation as noted in the respective correspondence.

Please share the attachments with your membership.

Thank you and be safe.

NAPS Headquarters



National Headquarters 1727 KING STREET, SUITE 400 ALEXANDRIA, VA 22314-2753 Phone (703) 836-9660

Office of National President Brian J. Wagner

December 18, 2020

Mr. Bruce Nicholson USPS Manager, Labor Relations Policy Administration L'Enfant Plaza SW Room 9426 Washington DC 20260-4101

## RE: NAPS Follow-Up to Proposed Revision of EAS Salary Schedule Effective Jan. 2, 2021

Dear Bruce,

The National Association of Postal Supervisors (NAPS) is in receipt of the Postal Service's response to NAPS' December 15 recommendation to the revision of the Executive and Administrative (EAS) Salary Schedule effective January 2, 2021.

As clarification to our December 15 correspondence, NAPS understands the Postal Service does not adjust PFP awards nor its salary ranges based on a Cost-of-Living Adjustment (COLA). Our December 15 reference to COLA was only meant to provide reference or comparison that even Social Security beneficiaries in 2021 were receiving a 1.3% base increase in their annuity, which in comparison is higher than the 1% maximum increase being afforded to EAS in the USPS proposal. For further support of NAPS' position for a 2% increase to the EAS maximum salary level, our respective chart was meant to show how the USPS has, on average, consistently increased the maximum level greater than 1% each year.

NAPS further understands that the average FY20 PFP payment for each EAS employee is estimated at approximately 3%. With the challenges EAS experienced this year with the COVID-19 pandemic and the USPS initiative to mitigate NPA scorecards to reflect this challenge, an average 3% EAS PFP is a fair and equitable payout. However, NAPS's recommendation for a 2% maximum salary level increase was intended to ensure the average EAS employee received more of their PFP payment in an actual salary increase in 2021, rather than in a lump sum payment.

NAPS appreciates the Postal Service giving full and fair consideration to our 2% recommendation. NAPS asks the Postal Service to reconsider their final decision and consider a EAS maximum salary level somewhere greater than 1% but less than 2%. Thanking you in advance for any reconsideration to NAPS modified recommendation.

Best regards. Brian J. Wagner

Representing supervisors, managers and postmasters in the United States Postal Service

LABOR RELATIONS



December 17, 2020

Mr. Brian J. Wagner President National Association of Postal Supervisors 1727 King Street, Suite 400 Alexandria, VA 22314-2753

Dear Brian:

This is in reference to your December 15 response regarding the Postal Service's December 11 proposal to revise the salary ranges of the Executive Administration Schedule (EAS). The proposal entails increasing the maximums of each salary range by one percent and increasing the minimums by the respective dollar increase of the maximums. This averages a one and a half percent increase to the EAS salary minimums.

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NAPS recommended increases to the proposed salary ranges by an additional one percent and provided reasons to support this recommendation. Thank you for your input.

As you know, the Postal Service initiated a national mitigation to adjust the National Performance Assessment (NPA) End-of-Year Scorecards and isolated the impacts to those scorecards due to the COVID-19 pandemic. This eliminated negative impacts to the employee's NPA rating and ensured that employees would be recognized for their contributions through the Pay-for-Performance (PFP) program.

The Postal Service's proposal to increase the salary ranges provides a greater increase to an employee's basic salary through PFP. Any PFP award that is over the new maximum is converted to a lump sum payment as per current pay policy. Therefore, the entire PFP payment is provided to an employee and is to recognize the employee's performance for Fiscal Year (FY) 20.

The Postal Service does not adjust PFP awards nor its salary ranges based on a Cost of Living Adjustment (COLA). The average FY20 PFP payment for each employee is estimated at approximately 3%. An employee would not see a loss in the monetary amount of the award due to the aforementioned pay rules. The average 3% award is much greater than the 1.3% COLA that will be provided to Social Security Beneficiaries in FY21.

The Postal Service has given full and fair consideration to your recommendation and decided, pursuant to Title 39 §1004, not to adopt your recommendation and proceed with implementation of the revisions outlined in my December 11 correspondence.

Sincerely

Bruce A. Nicholson Manager Labor Relations Policy Administration

475 L'ENFANT PLAZA SW WASHINGTON DC 20260-4101 WWW.USPS.COM



Office of National President Brian J. Wagner National Headquarters 1727 KING STREET, SUITE 400 ALEXANDRIA, VA 22314-2753 Phone (703) 836-9660

December 15, 2020

Mr. Bruce Nicholson USPS Manager, Labor Relations Policy Administration L'Enfant Plaza SW Room 9426 Washington DC 20260-4101

#### RE: Proposed Revision of the EAS Salary Schedule Effective Jan. 2, 2021

Dear Bruce,

The National Association of Postal Supervisors (NAPS) is in receipt of your December 11, 2020 correspondence regarding the proposed revision of the Executive and Administrative (EAS) Salary Schedule effective January 2, 2021.

As referenced in the chart below, since 2008 to 2020, the Postal Service on average has increased the maximum EAS salary level by approximately 1.74%. The average Cost-of-Living Adjustment (COLA) for the same period was 1.79%. However, over last five (5) years the average EAS maximum salary increase was 1.92%.

Effective Date	EAS Max	COLA
Jan. 5, 2008	2.00%	2.30%
Jan. 17, 2009	2.00%	5.80%
Jan. 16, 2010	2.25%	0.00%
Jan. 15, 2011	2.25%	0.00%
Jan. 14, 2012	0.00%	3.60%
Jan. 12, 2013	1.00%	1.70%
Jan. 11, 2014	1.50%	1.50%
Jan. 10, 2015	2.00%	1.70%
Jan. 9, 2016	2.00%	0.00%
Jan 7, 2017	2.00%	.30%
Jan 6, 2018	1.40%	2.00%
Jan 5, 2019	1.60%	2.80%
Jan 4, 2020	2.60%	1.60%
Jan 2, 2021	1.00%	1.30%

Maximum Salary Level & COLA Increases Effective Date and Percentage



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It is apparent that 2020 has been no average year for EAS. As a result of the current and ongoing COVID pandemic, EAS have stepped up with herculean and heroic efforts as essential workers to deliver to the American public. Furthermore, EAS delivered democracy by the way of collecting, processing and delivering absentee and mail-in ballots with extraordinary efforts this 2020 election year, again all during a pandemic.

EAS have earned no less than a 2% increase in the maximum salary level and each minimum salary range based on the dollar increase to the respective level maximum. This 2% maximum salary level increase will provide those EAS, who are at or close to the maximum level with a fair and reasonable salary increase in recognition for all their hard work throughout 2020. In addition, it will engage EAS to perform even better in FY2021 to earn a higher National Performance Assessment (NPA) rating and respective annual salary increase.

NAPS asks the Postal Service to reconsider its 1% maximum EAS salary level and respective dollar increase to the minimum decision and implement NAPS' recommendation that the EAS Pay Schedule Minimum and Maximum Pay Ranges be increased by 2%.

Thanking you in advance for the USPS consideration to NAPS's recommendation above.

Best regards. Brian J. Wagner

LABOR RELATIONS





December 11, 2020

Brian J. Wagner President National Association of Postal Supervisors 1727 King Street Suite 400 Alexandria, VA 22314-2753

Dear Brian:

The Postal Service proposes revision of the Executive and Administrative (EAS) Schedule for non-bargaining employees.

The Postal Service is proposing to increase each maximum salary range by one percent and each minimum salary range based on the dollar increase to the respective level maximum. We are proposing this change to be effective January 2, 2021.

The proposed schedule would be established prior to applying any Pay-for Perfomance salary related adjustments. The enclosed proposed revision is furnished for your review pursuant to Title 39 § 1004.

Please contact me as soon as possible regarding this matter so necessary programming can occur prior to the proposed January 2 effective date.

Sincerely

Bruce A. Nicholson Manager Labor Relations Policy Administration

Enclosure

Executiv	Executive Administrative Schedule (EAS)			
Annual Salary				
Effective Janua	Effective January 2, 2021 (Day 1, Week 1, PP 02-2021)			
RSC E				
Grade	Minimum	Maximum		
15	\$50,030	\$73,230		
16	\$52,520	\$81,920		
17	\$55,750	\$85,550		
18	\$57,190	\$89,290		
43 (18B)	\$62,500	\$90,900		
19	\$63,230	\$93,530		
20	\$68,780	\$98,630		
21	\$74,630	\$103,380		
22	\$77,210	\$112,060		
23	\$81,470	\$118,170		
24	\$86,330	\$124,030		
25	\$97,590	\$130,190		
26	\$104,660	\$136,660		

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