# SALES & SERVICES ASSOCIATE ACADEMY

Module 5: Mailability

### **Objectives**

- Name the five mail processing categories.
- Determine the processing category of a mailpiece by using the Domestic Mail Manual (DMM<sup>®</sup>) and Notice 3-S, *First-Class Mail Shape-Based Pricing Template.*
- Determine if a mailpiece is mailable or nonmachinable.

- If an unmailable item is accepted, it could cause damage to postal equipment, injure employees, and damage the mailpiece.
- Proper determination of mailability not only effects revenue but is an important part of customer service.
- Mailpieces not meeting minimum criteria, or exceeding certain maximums, are nonmailable.
- Nonmailable means that the piece, as designed, is prohibited from the mailstream.
- No fee, surcharge, or additional postage can make a nonmailable item mailable.





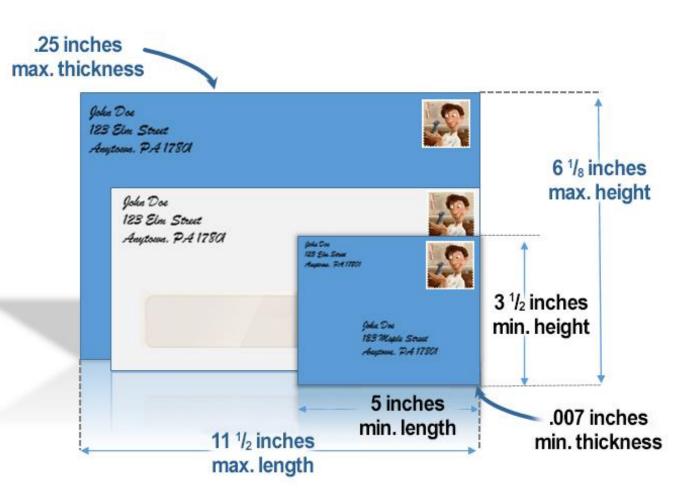
### **Processing Category**

- Processing category determines price.
- Ensure customer is charged correctly to avoid overcharge or postage due.
- Processing category based strictly on physical dimensions and characteristics, regardless of address orientation [Note: Except for flat-rate packaging, Priority Mail Express<sup>®</sup> and Priority Mail<sup>®</sup> mailpieces are priced solely by weight, dimensions, and zone (including surcharges)].
- All mailpieces are separated into one of these categories (for Retail Operations):
  - 1<sup>st</sup> Class Letters (machinable or non-machinable) (excludes PME & PM).
  - 1<sup>st</sup> Class Flats (excludes PME & PM).
  - Parcel (machinable, irregular, or nonmachinable parcel no separate pricing in Retail).

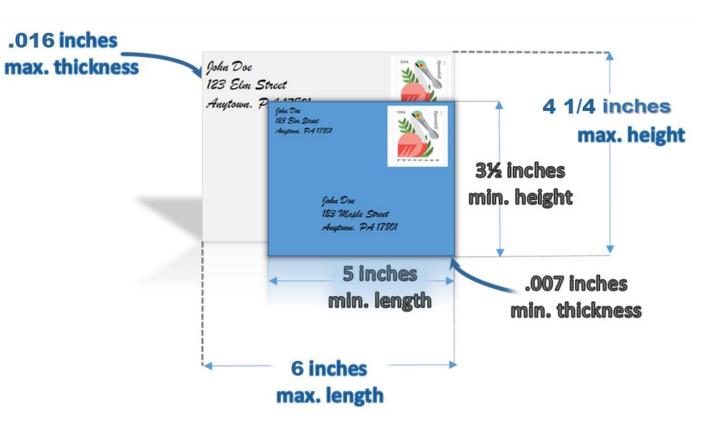
### **Letter-Size Dimensions**

	Minimum	Maximum		
Height	3.5 inches	6 <sup>1</sup> / <sub>8</sub> inches		
Length	5 inches	11½ inches		
Thickness	.007 inch	.25 inches		
Weight	n/a	3.5 ounces		
All letters must be rectangular.				

All items must meet minimum letter dimensions to be mailable.

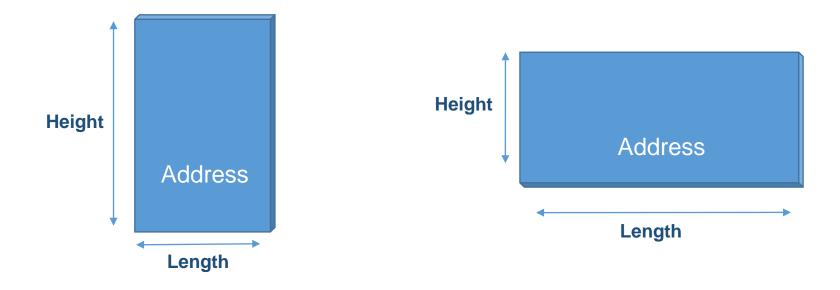


	Minimum	Maximum	
Height	leight 3.5 inches 4.25		
Length	5 inches	6 inches	
Thickness	.007 inch	.016 inches	
All postcards must be rectangular.			



### **Determine Length**

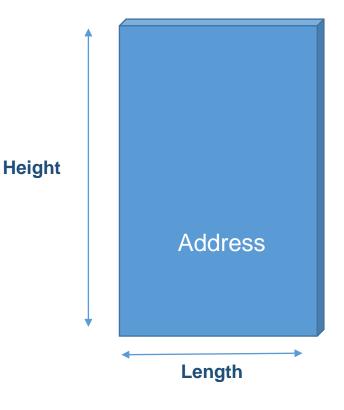
- Pieces 1/4" thick or less:
  - Orientation of address determines length and height dimensions for mailability/machinability.
- Length is dimension parallel to address (only for letters).



### Nonmachinable Surcharge – FCM Letters

- Address placement determines length and height.
- Excluded from automation.





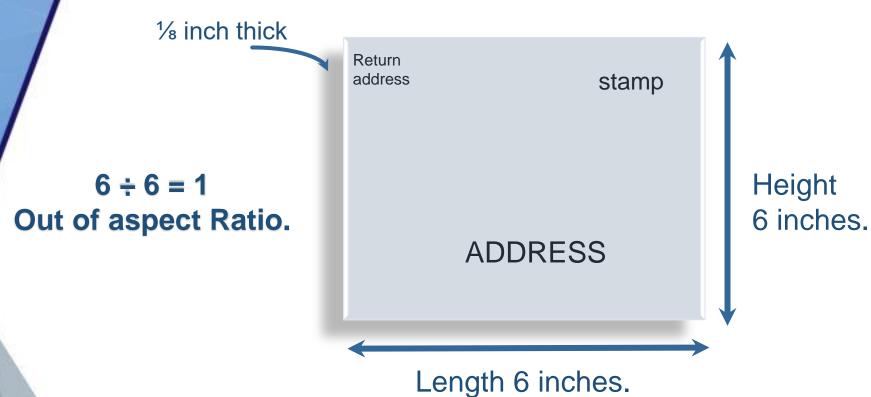
### **Nonmachinable Characteristics**

- Aspect Ratio.
- Enclosed in plastic.
- Clasp, strings, buttons or similar closure devices.
- Uneven thickness.
- Over 4.25 x 6 inches and not .009 inches thick.
- Rigid.
- Delivery address parallel to shorter dimension.
- Does not meet tabbing requirements.

- Nonmachinable surcharge.
- FCM letters.
- 3.5 ounces or less.

### **Aspect Ratio**

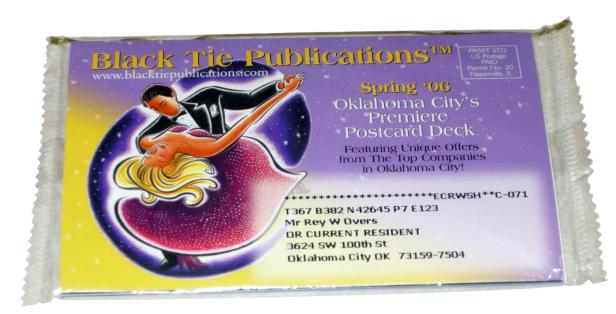




5-10

# **Polybag or Plastic**

- Polybagged, polywrapped, enclosed in any plastic material.
- Exterior surface not paper.



### **Closure Devices**

#### Clasps, stings, buttons, or similar closure devices.



### **Uneven Thickness**

- Contain items like pens, pencils, keys, or coins that cause the thickness to be uneven.
- Loose keys, coins, or similar objects not affixed to contents.









#### Too rigid and does not bend easily.





### **Thickness**

#### Over 4 <sup>1</sup>/<sub>4</sub>" high or 6" long and less than .009" thick.

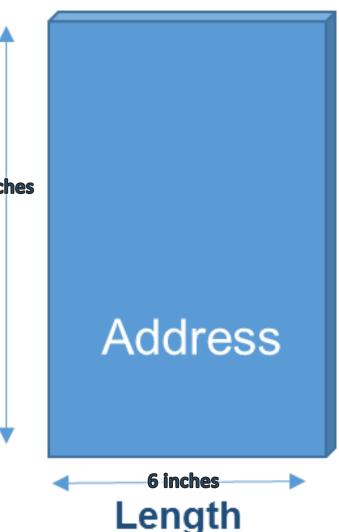
ess than .009 inches thick	John Doc 123 Elm, Street Augtoona, PA 17801			Ť
	1	John Doc 123 Maple Street Anytown, PA 17801		Over 4 ¼ inches high
	<u>ــــــــــــــــــــــــــــــــــــ</u>	Over 6 inches length	•	Ļ

### **Addressed Along Shortest Dimension**

Delivery address parallel to shorter dimension.

#### 10 inches Height

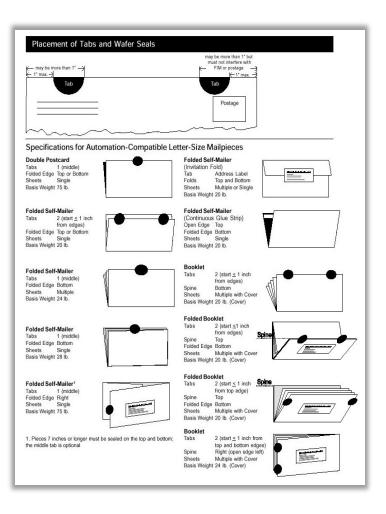
Note: This is simply a quick visual confirmation that the mailpiece fails the Aspect Ratio test.



### **Folded Self-Mailer**

#### Folded self-mailer or booklet not tabbed per DMM<sup>®</sup>.





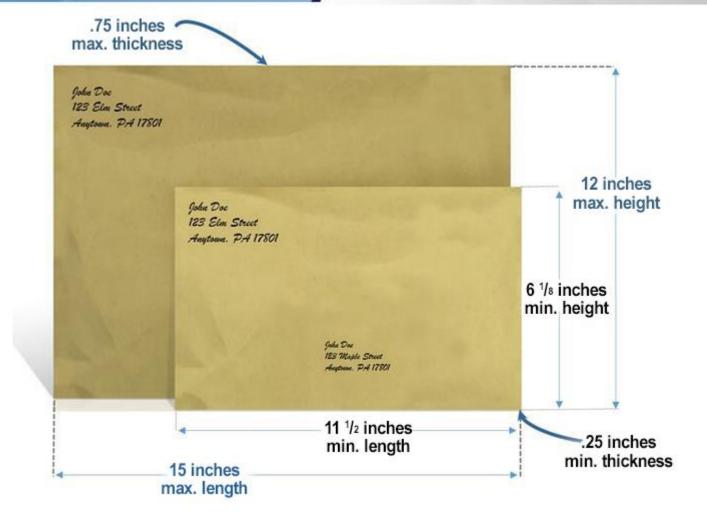
### **Flat Dimensions**

	Minimum	Maximum		
Height	6.125 inches	12 inches		
Length	11.5 inches	15 inches		
Thickness	.25 inch	.75 inches		
Flats must be flexible, uniformly thick, and rectangular				

Includes letter-sized pieces over 3.5 ounces.

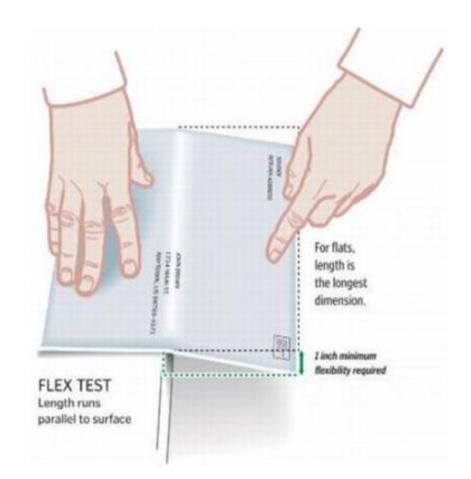
Flat-sized pieces that do not meet these standards are charged parcel prices.

A flat is a mailpiece that exceeds at least ONE maximum letter-size dimension, or maximum weight of a letter (3.5 ounces).



### Flats – Flexibility (Exhibit 4.3a)

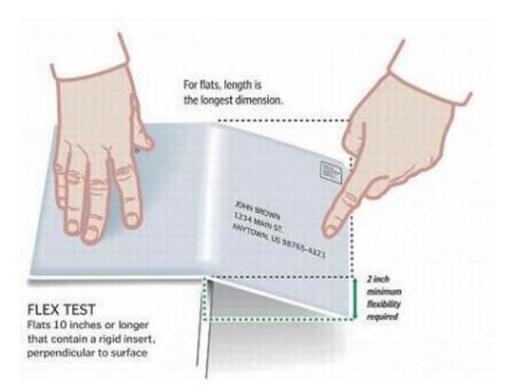
- 1. Place piece with length parallel to edge of a flat surface and extend piece halfway off the surface.
- 2. Press down on at a point 1 inch from the outer edge, in center of piece's length, exerting steady pressure.
- 3. Piece is not flexible if it cannot bend at least 1 inch vertically without being damaged.
- 4. Piece is flexible if it can bend at least 1 inch vertically without being damaged and it does not contain a rigid insert. No further testing is necessary.
- 5. Test the piece according to DMM 201.4.3 section 4.3b or 4.3c. If it can bend at least 1 inch vertically without being damaged and it contains a rigid insert.



### Flats – Flexibility (Exhibit 4.3b)

Flats 10 inches or longer that pass the test in 4.3a and contain a rigid insert:

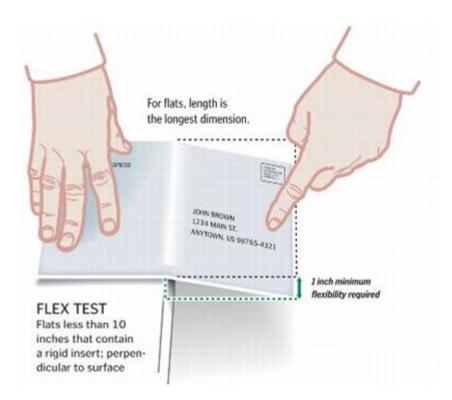
- 1. Place the piece with the length perpendicular to the edge of a flat surface and extend the piece 5 inches off the surface.
- 2. Press down on the piece at a point 1 inch from the outer edge, in the center of the piece's width, exerting steady pressure.
- 3. Turn the piece around and repeat steps 1 and 2. The piece is flexible if both ends can bend at least 2 inches vertically without being damaged.



### Flats – Flexibility (Exhibit 4.3c)

Flats less than 10 inches long that pass the test in 4.3a and contain a rigid insert:

- 1. Place the piece with the length perpendicular to the edge of a flat surface and extend the piece one-half of its length off the surface.
- 2. Press down on the piece at a point 1 inch from the outer edge, in the center of the piece's width, exerting steady pressure.
- Turn the piece around and repeat steps 1 and
  The piece is flexible if both ends can bend at least 1 inch vertically without being damaged.



### Flats – Uniform Thickness

- Any bumps, protrusions, or other irregularities cannot cause more than 1/4 inch variance in thickness.
- Do not consider the selvage (the overhang of material beyond the content) when measuring.
- Contents significantly smaller than envelope, wrapper, or sleeve, must be secured to prevent shifting of more than two inches within mailpiece.

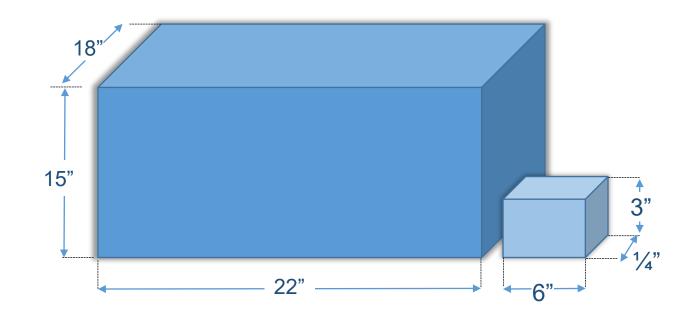


- There are three types of parcels:
  - Machinable.
  - Irregular.
  - Nonmachinable.
- Type does not affect price, only how it is processed.
- No item can weigh more than 70 pounds or measure over 108 inches in combined length and girth (Exception for USPS Ground Advantage - Retail<sup>®</sup> 130").

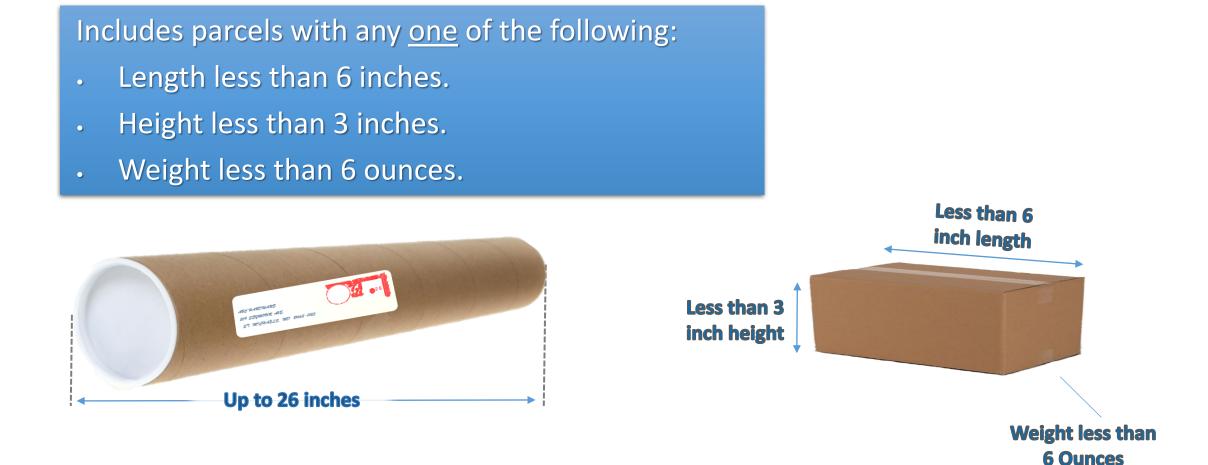


### **Machinable Parcel Dimensions**

	Minimum	Maximum	
Height	3 inches	18 inches	
Length	6 inches	22 inches	
Thickness	s ¼ inch 15 inches		
Weight	6 ounces	25 pounds	



### **Irregular Parcels**



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### **Nonmachinable Parcels**

#### Includes parcels with any <u>one</u> of the following:

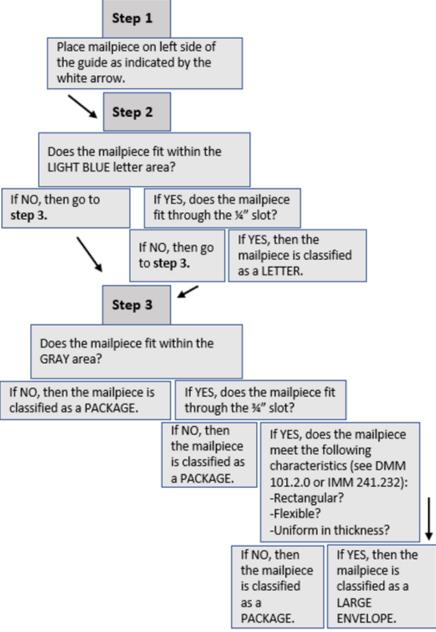
- Height more than 18 inches.
- · Width more than 15 inches.
- Length more than 22 inches.
- Weight more than 25 lbs./15 lbs. High density.
- Parcel Select/Parcel Return Service may weigh up to 35 pounds.
- Contain over 24 ounces of liquid in glass, or one gallon or more in metal or plastic.
- Cans, paints, rolls, and tubes over 26 inches.
- Metal-band strapped, metal, and wood boxes.
- Articles not in containers, i.e., tires.
- Harmful matter.
- Parcel category alone does not affect postage unless the size makes it eligible for a surcharge.





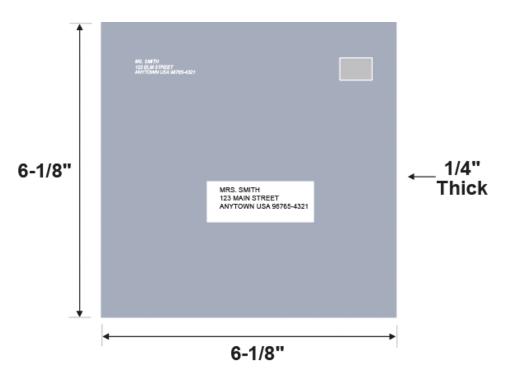
### Mail Processing Flowchart

First-Class Mail Shape-Based Classification Flowchart, for use with Notice 3-S



Square, uniformly thick, slightly flexible musical greeting card that measures:

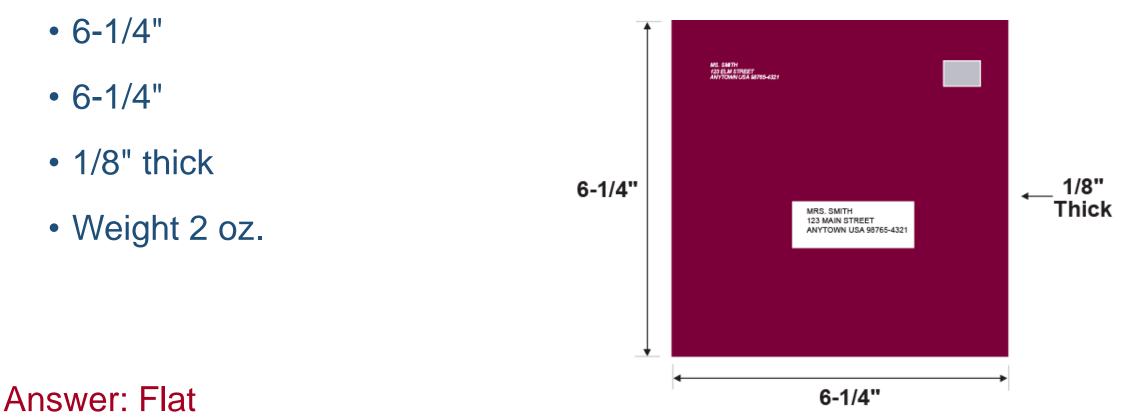
- 6-1/8"
- 6-1/8"
- 1/4" thick
- Weight 1.5 oz.



#### Answer: Nonmachinable Letter

This example would pay the 2-ounce letter price plus the nonmachinable surcharge.

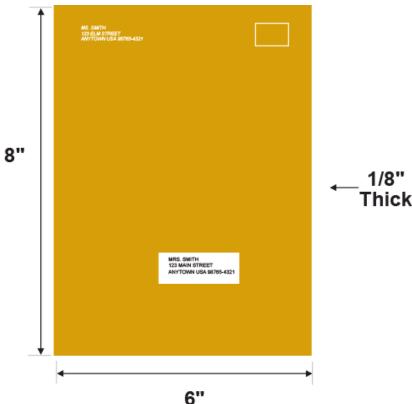
Square, uniformly thick, slightly flexible greeting card that measures:



This example would pay the 2-ounce flat price.

Uniformly thick envelope with the address parallel to the shorter dimension that measures:

- 6"
- 8"
- 1/8" thick
- Weight 2 oz.



1/8"

#### Answer: Nonmachinable Letter

This example would pay the 2-ounce letter price plus the nonmachinable surcharge.

### Rigid item that measures:

- 6-1/2"
- 5-1/4"
- 1/4" thick
- Weight 3.5 oz.

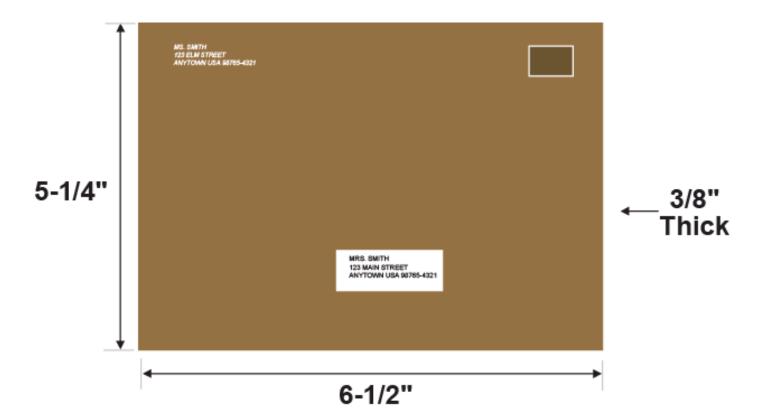


#### Answer: Nonmachinable Letter

This example would pay the 3.5-ounce letter price plus the nonmachinable surcharge.

### Rigid box that measures:

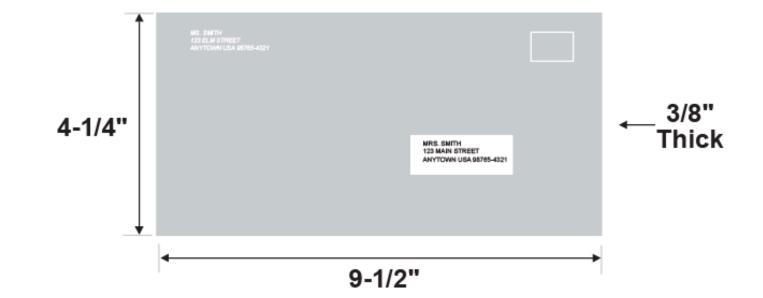
- 6-1/2"
- 5-1/4"
- 3/8" thick
- Weight 3.5 oz.



Answer: Parcel This example would pay the 4-ounce parcel price.

#### Flexible envelope that measures:

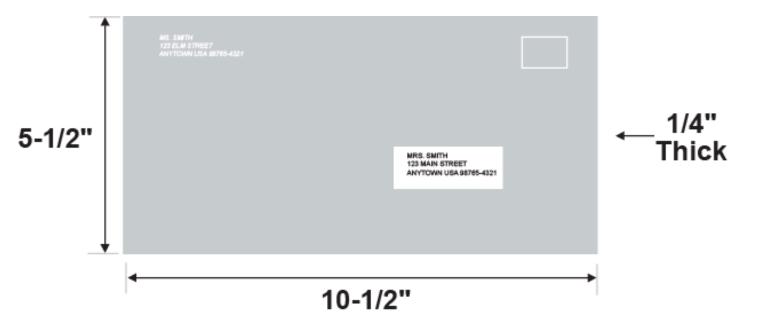
- 9-1/2"
- 4-1/4"
- 3/8" thick
- Weight 3 oz.



Answer: Flat This example would pay the 3-ounce flat price.

#### Flexible envelope that measures:

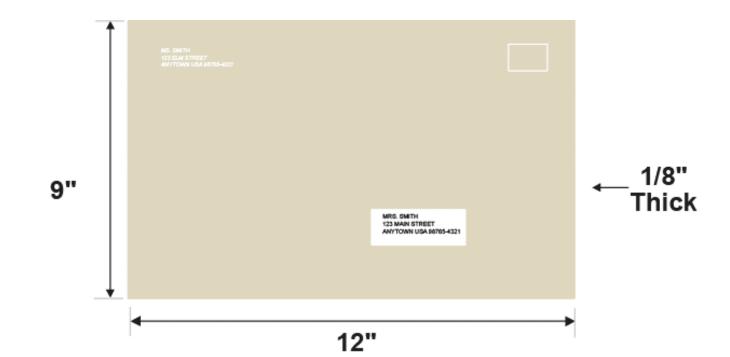
- 10-1/2"
- 5-1/2"
- 1/4" thick
- Weight 4 oz.



Answer: Flat This example would pay the 4-ounce flat price.

### Rigid large envelope that measures:

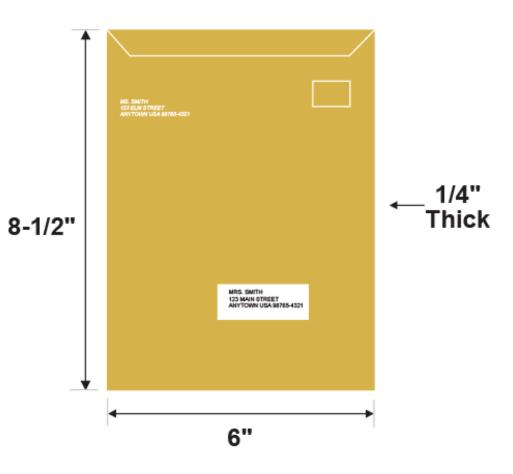
- 12"
- 9"
- 1/8" thick
- Weight 5 oz.



Answer: Parcel This example would pay the 5-ounce parcel price.

### Flexible padded mailer that measures:

- 6"
- 8-1/2"
- 1/4" thick
- Weight 3 oz.



#### Answer: Nonmachinable Letter

This example would pay the 3-ounce letter price plus the nonmachinable surcharge.

# **Mailability Exercise**

- Use the Mailpiece Processing Category Kit to complete the worksheet.
- Work in table teams to review samples in the kit. Take approximately 20 minutes to review each sample and record your findings. Upon completing the round, review the information and ask any pertinent questions.
- Use Notice 3-S and complete Mailability and Processing Category Exercise Worksheet on the next page.
- Determine the processing category, mailability, and if a letter, any nonmachinable characteristics.



### **Activity- Mailpiece Kits**

	Hands-On Mail Processing Category Identification Exercise Worksheet								
su					Is it Mailable?				
ectio	Using the concepts learned in class, determine the following for each mailpiece:		, determine	What is the Processing Category?					
Dir					Is the mailpiece subject to the Nonmachinable surcharge?				
ece	Mailpiece Dimensions Is it Mailable?				Processing Category? Is mailpiece subject to Nonmachinable surcharge?			able surcharge?	
Mailpiece	Height	Length	Thickness	Yes or No	Letter, Flat, Machinable Parcel, Irregular Parcel, Nonmachinable Parcel	Weight	Nonmachinable criteria	Rationale	
1	4"	9.5"	.009"	Yes	Letter	Under 1 ounce	No	Machinable letter	
2	5.5"	8.5"	.008"	Yes	Letter	Under 1 ounce	Yes	Aspect ratio	
3	2"	4"	2"	Yes	Irregular Parcel	2 ounces	Yes	Irregular parcel	
4	8.5"	11"	.13"	Yes	Flat	3 ounces	No	Flat	
5	5."	9"	2"	No	Not mailable	2 ounces		Not rectangular	
6	6"	6"	.2"	Yes	Letter	1.3 ounces	Yes	Aspect ratio	
7	12"	6."	.15"	Yes	Flat	Under 1 ounce	No	Flat	
8	4."	7.5"	2"	Yes	Machinable Parcel	6.5 ounces	No	Machinable Parcel	
9	4.13"	6.75"	.5"	Yes	Irregular Parcel	1.5 ounces	Yes	Irregular Parcel/ not rectangular	
10	10.75"	14"	1"	Yes	Machinable Parcel	Over 6 ounces	Yes	Machinable Parcel	
11	6"	4"	.15"	No	Not mailable	.5 ounces		Length not 5"	
12	14.5"	19"	1"	Yes	Machinable Parcel	10 ounces	Yes	Machinable Parcel	
13	9"	12"	.20"	Yes	Flat	1 ounce	No	Flat	
14	2"	2"	2"	No	Not mailable	2 ounces		No space for address markings and postage	
15	6"	11"	.20"	Yes	Letter	1 ounce	Yes	Untabbed folded self- mailer	

### Packaging

- May refuse nonmailable and improperly packed items.
- Other standards may apply to overseas military and International Mail.
- Cushion fragile items to withstand handling in processing, transportation, and delivery.
- Package contents so they do not shift within the mailing container.
- Brace/cushion heavy items to prevent damage to other mailpieces.



### Packaging – Stationery

- Stationery-type items thicker than one inch or heavier than one pound are not accepted in letter-style envelopes.
- Secure by tying, banding, or partitions on closefitting interior containers to prevent shifting.



### Packaging – Odd-Shaped Items

Odd-shaped items not permitted in letter or flat-size paper envelopes unless wrapped within envelope contents to streamline shape and prevent damage during postal processing.





# Packaging – Liquids

#### Acceptable closures:

- Screw-on caps, soldering, clips, etc. No friction-top closures (push-down types).
- Steel pails and drums with positive closures, such as locking rings or recessed spouts under screw-cap closures.

Breakable containers for more than 4 fluid ounces must be triple-packaged following DMM requirements.



### Packaging – Cushioning/Tape/Banding

- Loose-fill cushioning to prevent movement, protect, and stabilize (do not mix fragile and heavy items).
- Stabilize heavy items and activate gummed tapes before application.
- Strong packaging or paper tape at least two inches wide (no cellophane or masking tape tape must extend at least 3 inches over adjoining side).
- Banding must encircle length and girth at least once (no twine or cord) .
- Perishable, hazardous, or restricted items may affect mailability.
- Must have space for address, return address, and postage (on postage side of mailpiece).



# **Counter Activity**

- 1. Place the item on the scale.
- 2. Scan USPS packaging barcode if available or select Mailing/Shipping.
- 3. If prompted, select Yes or No to the flat rate packaging question.
- 4. Type the ZIP Code<sup>TM</sup> and press the Enter on the keyboard.
- 5. Select a mailing service.
- 6. Select any additional Extra Services desired.
- 7. Select Continue.
- 8. Scan label barcode.
- 9. Select postage payment type if applicable.
- 10. Select Print Labels.
- 11. Select Pay and End Visit to complete transaction.
- 12. Tender payment if required.





- Name the five mail processing categories.
- Determine the processing category of a mailpiece by using the Domestic Mail Manual (DMM<sup>®</sup>) and Notice 3-S, *First-Class Mail Shape-Based Pricing Template.*
- Determine if a letter-sized mailpiece is nonmailable or nonmachinable.