

**2018 NAPS LTS  
HILL MEETING TALKING POINTS**

**THANK YOU ...** for meeting with us. We're here to talk with you about the Postal Service and service to your constituents. Here are some materials that are associated with our message today. ***[Provide NAPS Issue Brief. If available, also provide Tablet with slides ready to view and swipe.]***

**SLIDE 1 - CAPITOL**

We are members of the National Association of Postal Supervisors. We are not a union; we are a postal management association. Our members supervise and manage the mail processing, delivery, retail and support functions of the Postal Service. We help to assure that your constituents receive the best service possible. More than 500 Postal Supervisors are meeting with Congressional offices on the Hill this week.

***NOTE: Talk about the postal facility or facilities where you work and their role.***

**SLIDE 2 – CONSTITUTION AND THE POSTAL SERVICE**

As you may know, the Postal Service and the nation's system of post offices are established by the Constitution. Our Founding Fathers regarded a postal system as a vital means for linking communities throughout the nation. Their vision stands true today.

**SLIDE 3 – OTHER THINGS TO KNOW ABOUT THE POSTAL SERVICE**

In addition, the Postal Service is NOT taxpayer-funded. By law, the Postal Service is self-funded and has operated that way since 1970. Our revenues come from sales of postage and mail products, not taxes. Americans pay for postal service at a cost far less than anywhere else in the industrialized world.

Also, the Postal Service is one of our most trusted and important government agencies. We provide universal service six, sometimes seven, days a week to every delivery point in America, no matter how small or remote. We deliver most of Amazon's products and often serve as the "last-mile" carrier for UPS and FedEx.

**SLIDE 4 – ECONOMIC IMPACT OF THE POSTAL SERVICE**

The Postal Service supports millions of jobs in virtually every other sector of our economy. Postal jobs contribute to the economic vitality of your Congressional district and our state.

***NOTE: Provide the USPS Economic Impact Statement and fill in the slots below.***

\_\_\_\_\_ jobs and \_\_\_\_\_ tax dollars are generated by the Postal Service in our Congressional district.

\_\_\_\_\_ jobs and \_\_\_\_\_ tax dollars are generated throughout our state.

## **SLIDE 5 – EROSION IN MAIL SERVICE QUALITY**

As postal supervisors, postmasters and mid-level managers, we recognize that the Postal Service is not performing at levels of service that Americans expect. The USPS Inspector General has reported that the delivery of mail to homes and businesses in some areas is increasingly being delayed. Members of Congress in some urban and rural areas are understandably concerned about the situation. So are we.

Mail is being delayed due to systemic problems involving insufficient USPS infrastructure and staffing. Declining First Class mail volume and falling revenues over the past several years have caused the Postal Service to consolidate its processing network, lower service standards, reduce its workforce and take other actions to achieve cost savings within current law. We as supervisors and managers are working harder than ever, yet are equally frustrated with the situation. Things need to change.

## **SLIDE 6 – URGENT NEED FOR POSTAL REFORM**

Without sufficient revenue, the Postal Service cannot timely deliver the mail. Greater revenue will be available only through changes to the Postal Service business model and postage rates. This requires legislative action and oversight by Congress and rate increases by the Postal Regulatory Commission.

Recently the Postal Regulatory Commission reviewed the last 10 years of USPS performance and criticized current law and the rate framework for failing to assure the financial health of the Postal Service. As a result, the PRC is preparing to install a more responsive rate structure. But that alone is not enough. Congress needs to pass postal reform legislation, like H.R. 756, that puts the Postal Service on a more sustainable financial path. The Senate also needs to promptly confirm the 3 pending nominees to the USPS Board of Governors.

## **SLIDE 7 – POSTAL BILLS TO COSPONSOR**

House: Please consider (or thank you for) cosponsoring the bills referenced on page 7 of our Issue Brief.

Senate: Please cosponsor any similar Senate bills that may arise.

## **SLIDE 8 – DEFICIT REDUCTION AND FEDERAL/POSTAL EMPLOYEES**

The Trump budget again has proposed massive cuts in the retirement and health benefits of federal and postal employees. We are asking Congress to refrain from adopting these cuts in the FY 2019 budget, just as Congress refrained from including them in the 2018 budget. Since 2011, federal employees and retirees have contributed more than \$120 billion toward deficit reduction through cuts in benefits.

## **SLIDE 9 – OUR INVITATION**

Finally, we are inviting lawmakers and staff to visit (or revisit) our local postal facilities to see and learn how the postal system works and the challenges we face in our district/state. Thank you for your support and for listening to us. Let us know whenever we can be helpful.

***NOTE: Take photos, exchange business cards, before leaving.***

## GETTING TO CAPITOL HILL ON METRO

Depart from the Crystal City Metro Station, which is easily accessible from the Crystal Gateway Marriott through the hotel lobby corridor attached to the Crystal City Underground. In the Crystal City Underground, follow the signs to the Metro.

### House Office Buildings (Cannon, Longworth or Rayburn)

#### Destination – Capitol South (Blue or Orange Line)

- From the Crystal City Metro Station, take the Yellow Line in direction of Mt. Vernon Square or Gallery Place
- Transfer at L'Enfant Plaza to the Blue or Orange Line in the direction of New Carrollton (Orange Line) or Addison Road (Blue Line)
- Depart at Capitol South Metro Stop

### Senate Office Buildings (Russell, Dirksen or Hart)

#### Destination -- Union Station (Red Line)

- From the Crystal City Metro Station, take the Yellow Line in the direction of Mt. Vernon Square or Gallery Place
- Transfer at Gallery Place to the Red Line in the direction of Silver Spring or Glenmont
- Depart at Union Station Metro Stop

---

## SNACKS AND DOWNTIME ON THE HILL

### Senate Side

Dirksen SOB	Cafeteria on Basement Level	Dirksen Tunnel Connection
Dirksen SOB	Senate Cafe	Dirksen G-21

### House Side

Longworth HOB	Longworth Food Court	Room B223
Rayburn HOB	Rayburn Cafeteria	B357
Rayburn HOB	Gourmet Deli	B326

**U.S. Capitol Visitors Center -- Cafeteria**