

FY24 - Shipping and Package Services Revenue % Plan

Shipping and Package Services Rev % Plan					Targets and Thresholds				
1	2	3	4	5	6	7	8	9	10
-4.00	-3.00	-2.00	-1.00	0.00	1.37	2.74	4.12	5.49	6.86

Description

Shipping and Package Services Revenue % Plan is calculated from the annual Integrated Financial Plan (IFP) and the Revenue Volume Comparison (RVC) monthly and YTD reports. This indicator is the actual total Shipping & Package Services Revenue as a percentage of the planned Shipping & Package Services Revenue.

Shipping and Package Revenue % Plan is one portion (40%) of the HQ CCBSO Functional Effectiveness indicator.

Measurement Period

This performance indicator will be measured each month and cumulative scores will be reported as Year-To-Date (YTD) result.

Data Source and Calculation

Source – Annual IFP and monthly RVC reports produced by the Revenue & Volume Forecasting Team

Indicator Value – Shipping & Package Services Revenue as a percentage of the planned Revenue

Shipping & Package Services Revenue from monthly RVC report as follows:

Shipping & Package Services Revenue

Business Rule – Compare actual revenue to plan to compute % to plan by month and YTD as follows:

$$\left(\frac{\text{YTD Shipping \& Package Services Revenue}}{\text{YTD Planned Shipping \& Package Services Revenue}} - 1 \right) \times 100$$

Note: Retail Priority Mail and PME are combined in this indicator, International revenue is excluded.

Decimal Precision – Two Decimals

Data Validation

The RVC report is available on the Chief Commerce and Business Solutions BluePage. Click on the link below and view under Quick Links.

<https://qblue.usps.gov/commercebusiness/welcome.htm>

Applicable Positions / Units, Measurement Depth and Weight:

Scorecard Name	Depth	FE Weight	Total Weight Towards Composite
HQ CCBSO	Nation	40.0%	20.0%